

The 5 Books on Leadership Every Entrepreneur Needs to Read

ActionCOACH
BUSINESS COACHING



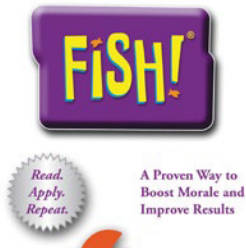
1. The One Minute Manager by Kenneth Blanchard and Spencer Johnson

Featuring in business best seller lists for over 20 years, **The One Minute Manager** is a well-known manual on management that's stood the test of time. [Buy it here](#)

Take Home Lesson

Stop micromanaging every aspect of your employee's work, and instead provide them with support and encouragement.

Revised and Re-Energized!



2. Fish! by Stephen Lundin, Harry Paul, John Christensen

Fish! is a charming book which tells the story of a stressed, dejected department manager who becomes inspired by the spirit and enthusiasm of a group of fishmongers. In watching the fishmongers, she begins to understand that their ability to have fun, engage with customers playfully and be productive at work. [Buy it here](#)

Take Home Lesson

Work can feel stressful for everyone at times, but introducing an element of good will and playfulness to your workplace can help keep morale high and get better results too.

The **FIVE**
DYSFUNCTIONS
of a **TEAM**

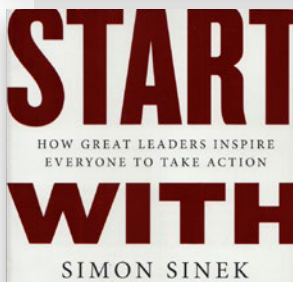
A LEADERSHIP FABLE

3. The 5 Dysfunctions of a Team by Patrick M. Lencioni

The third book on our leadership list helps you to pinpoint and solve issues in your team. Teams that understand the dysfunctions tend to cooperate better, admit to mistakes more often, offer better feedback and achieve more with less time and resources. [Buy it here](#)

Take Home Lesson

Only teams who are willing to acknowledge and address their dysfunctions are able to work together effectively.



4. Start With Why by Simon Sinek

If you worry that your team feels uninspired or you yourself lack enthusiasm about your work, it's likely that you've lost sight of why you're doing what you do. Start with Why forces you to think about the why of everything you do, and in doing so it helps you to reignite your team's enthusiasm. [Buy it here](#)

Take Home Lesson

Only when your team understands why something is important will they become truly committed to it.

Daniel H. Pink
author of *A Whole New Mind*

DRIVE

5. Drive by Dan Pink

With the support of 4 decades of scientific research, Drive gets to the heart of what it is that motivates us as humans and explains how to use this knowledge to inspire and motivate your workforce. [Buy it here](#)

Take Home Lesson

Think of motivation not in terms of carrots and sticks but in terms of autonomy, mastery and purpose.

For this and more helpful information, visit us online at: www.tbga.co.uk